



### **Client Eligibility Checklist**

**New Coverage Limit  
Up to \$1 Million!**

**GET MY TOOLKIT**

- ✓ Clients with a need for Life Insurance Death Benefit Protection\*
- ✓ Age 50–69, Any Risk Class, Including Substandard
- ✓ Applying with a Comprehensive Physical with Blood Work Available from Primary Physician within Last 18 Months; Up to Two Years of History May Be Requested

Once the client applies and completes the follow-up phone interview with necessary physical and blood work, we will order the typical prescription report, medical information bureau, and motor vehicle report.

**That's it! Simple. Easy.  
Transparent.  
It's PL Smooth Sailing  
Underwriting.**

**Start Promoting PL Smooth Sailing With Your Life  
Insurance Producers Today!**

Get My Marketing Toolkit, Including Email Templates

\* PL Smooth Sailing is available with PL PROMISE TERM Level Premium Term Life Insurance (Policy Form #P16LYT or ICC16 P16LYT and S16LYT 10, S16LYT 15, S16LYT 20, S16LYT 25, or S16LYT 30, based on level premium period chosen and state of policy issue), and PL PROMISE GUL No-Lapse Guarantee Universal Life Insurance (Policy Form #P18PRUL and S18PRUL or ICC18 P18PRUL and ICC18 S18PRUL, based on state of policy issue). The total amount of life insurance coverage applied for and inforce with Pacific Life may not exceed \$1 million.

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Pacific Life's Home Office is located in Newport Beach, CA